

Meet TekStream

QUALITY IS KING. THAT'S OUR RULE.

Our reputation in the industry is sterling, and we intend to keep it that way by building teams of the smartest, most capable professionals who know how to get the job done. We find those people, reward their contributions, and do everything possible to make them better at doing what they do best: providing our clients with the expertise, skills, and professionalism they've come to expect from TekStream.

**Are you a top-notch WebCenter Professional?
Talk to us about joining our team!**



Jennifer
Resource Manager

"TekStream is a driven company that does great work for clients, but it doesn't churn through employees or customers. There's a focus on **transparency** and **integrity**. I'm working hard and see I'm **personally appreciated** and critical to the company's success, but I know my managers also see me as a person with a life outside of work and help make sure things are **balanced!**"

"TekStream's corporate culture is very important to them, and it shows in the way everyone works. People here work hard not because they are told to do so, but because they feel they are **rewarded fairly** in growth, compensation, and recognition. I've been given the tools I need to **grow beyond my role** in the company."



Pete
Solutions Analyst



Hardik
WebCenter Developer

"TekStream's **dynamic management team** is more than a group of smart and hard-working people. My manager and I have regularly-scheduled reviews, and watch my progress against measurable objectives, like **company-paid certification courses**, that I helped to set. It's always a great feeling when you **exceed your goals**, and TekStream management helps me do it!"

"The people at TekStream are some of the **most experienced** in our industry. We strive for a **collaborative environment** where collective experiences and solutions to issues that different clients are facing grow us as a team, not as a collection of individuals. Continuing to build our skills and expertise with **real-world perspective** ensures we grow as professionals and keep adding value to our clients."



Hamish
Engagement Director

ENTER TEKSTREAM: YOUR 360° WEBCENTER SOLUTIONS PARTNER

TekStream helps companies by providing Services, managing Support, procuring Software, and Sourcing talent for the leading Social Business platform, Oracle WebCenter Suite. We are recognized by Oracle as a nationally-preferred partner due to our extensive IT experience, knowledge of the Oracle WebCenter platform, and our track record of delivering tangible business results to clients. This consistent commitment to building long-term client relationships, plus a dedication to quality and ROI, is why our clients choose TekStream as their guide into the world of Social Business.



10.3 yrs.
average years of SME experience

OVER 100 MILLION
digital assets managed

OVER 200
WebCenter projects deployed

Every Consultant is **100% CERTIFIED**

365-24-7
SUPPORT STAFF

30
average projects per SME

Service **Software** **Training** **Support** **Hosting**

ORACLE
Oracle WebCenter
Engineered Solutions

This Evolution of Services, as described below, allows our customers to be confident their investments will not be wasted or diminished as their business requirements evolve or their internal teams change.



SERVICES

- **QuickStream** - a rapid requirements analysis, design, and road mapping service that enables customers to get started fast and begin capturing value from their WebCenter investment
- **Full Lifecycle Deployment Services** - a cost-effective implementation that includes design, development, production, and project management
- **Engineered Offerings** - a set of reusable assets, methodologies, components, and connectors developed to facilitate and expedite WebCenter Implementations



SUPPORT

- **Training** - enable successful WebCenter adoption and ensure competency at all levels (administrators, developers, and end-users)
- **Support Services** - provide cost-effective maintenance and availability of your WebCenter investment ensuring your ongoing success



SOFTWARE

- **License Procurement** - select and acquire the exact set of Oracle technologies needed to attain your goals
- **Oracle Maintenance and Support** - review and advise on annual maintenance and support renewals



SOURCING

- **Staffing** - identification of the right resources for permanent or temporary placement
- **Vetting** - qualification by our technical team to ensure the correct resources are deployed

TEKSTREAM ADVANTAGES

- **Senior Expertise** – industry-recognized leaders, each with over 10 years' experience with WebCenter deployments and support
- **Repeatable Methodology** – together our team has successfully managed over 200 successful WebCenter implementations
- **Sole-Source** – one stop for consulting and resourcing for entire deployment life-cycle
- **Oracle Partnership** – long-term and solid relationships with Oracle executive management, product management, the Deputy CTO program, marketing and consulting services
- **Cross-Stack Integration** – Provide seamless integration across all areas of the WebCenter family
- **Legacy Product Expertise** – tribal knowledge of BEA WebLogic Portal, BEA AquaLogic User Interaction (ALUI), FatWire, Optika, Plumtree, and Stellent

TEKSTREAM STORY

THE FOUNDING

In early 2011, a consulting practice was built by three founders to support Oracle's WebCenter offerings, providing Clients with a partner that could advise and support them on their Content and Portal needs.

On February 11th, 2011, TekStream Solutions was born. The three founders were quickly joined by executive-level talent with a background in managing Consulting Services engagements, which rounded out the necessary foundation to grow their practice. As the WebCenter solution has expanded into Social and Sites development, so has the internal TekStream infrastructure and team to support it!

TEKSTREAM TODAY

TekStream has experienced remarkable growth since it began formal operations, now with 45+ employees, and increasing revenues at least 20% quarter over quarter. TekStream has worked with and supported numerous Fortune 500 companies, and over 40 clients overall.



Mark Gannon

EVP, Recruiting and Staffing Services

"Being part of the team at TekStream is both a challenge and a privilege. We look for professionals with more than just in-demand skills; to work here, you've got to have enthusiasm, integrity, adaptability, and the desire to stretch and grow all the time. Our clients expect only our best work, so we hire only the best people. It's hard to find great people, and even harder to replace them, so I'm personally committed to protecting our reputation as one of the most sought-after employers in technology and a company deserving of the biggest talent."

